

STANDARD PACKAGE — LEASING A MACHINE

The numbers, before anybody has to ask

We own the machine and lease it to you. You stock it, you price it, you keep every penny it takes — and three quarters of every rental comes off the price of owning it outright.



Our own machine, trading at a Bristol sports club. Yours would carry your own name.

THE RANGE

Four cabinets, one set of terms

A card unlocks the door, the customer takes what they want and shuts it. Cameras identify what left and charge the card seconds later. It is locked to everyone else, so it sells at seven in the morning and eleven at night with nobody standing there.

Excluding VAT. Commissioning and delivery is a further £900, the same whichever machine and whichever route.			
MACHINE	WHAT IT IS	MACHINE	A MONTH
Mini 360	580 mm wide · 36 lanes	£2,999	£85
Pro 542	750 mm wide · 49 lanes	£4,199	£119
Freezer 550	frozen, -22 to -18 °C	£5,299	£150
Ultra 1200	1,370 mm twin-door	£6,499	£184

The monthly route is **£900 on installation, then the rental**. There is no deposit and nothing is payable on signing. The £900 covers the work of getting the machine live and is the same whichever machine you pick and whichever way you pay.

OWNING IT

Three quarters of every rental counts

You can buy the machine outright whenever you like. The price is the machine price less 75% of the rentals you have paid by then, so the longer you leave it the smaller the balance — and you are never obliged to buy at all.

Worked on the Pro 542. The same rule applies to every model.

BUY THE MACHINE	RENTALS PAID	BALANCE TO OWN IT
Now	—	£4,199
After 12 months	£1,428	£3,128
After 24 months	£2,856	£2,057
After 36 months	£4,284	£986

The rest of each rental is what the hire itself costs.

IF IT DOES NOT WORK OUT

The minimum period is **12 months**. After that you can give three months' written notice and hand the machine back for a fixed **£300 collection charge plus VAT** and nothing else. You keep everything the machine took.

WHAT YOU SIGN

If you trade through a **limited company**, a director gives a personal guarantee — **capped** at the rentals to the end of the minimum period plus the collection charge, and we must demand from the company first. If you are a **sole trader** there is no separate guarantee, because you already stand behind the agreement yourself.

THE £900

What commissioning covers

- **Site survey** — power, floor, access, and where people walk.
- **Connectivity proven on site**, and the machine online before we leave. It runs on the site's wifi and a router is included; only if there is none does it need 4G.
- **The unattended card facility** set up with your processor, and a first transaction tested on a real card. This is a different product from a counter reader and it is the item most likely to hold up an installation date — start it early.
- **Range, pricing and lane layout** for you to approve, with the catalogue built from your own costings.
- **Recognition trained on your actual lines** — the slow part, and why a machine cannot simply be dropped off. The cabinet works by sight alone, with no weight sensor underneath to fall back on, so near-identical packs are worth distinguishing, or worth not siting side by side.
- **Installation, first fill and training**, with logins scoped so nobody restocking sees your margins.
- **90 days of support** on WhatsApp and email while it beds in.
- **The manufacturer's warranty** — its written terms come with the machine, and we raise and chase every claim under it ourselves, in Mandarin. These machines are built in China, which is often the difference between a fault closed this week and one open next month.

Fixed price whatever the work takes.

RUNNING IT

What it costs each month besides the rental

Excluding VAT. None of these are paid to us.			
COST	PAID TO	MONTHLY	PER SALE
AI service fee	Manufacturer	£8	5p
Card payments — gateway and processing	The machines' payment processor	£9	0.6% + 3p, plus card-scheme fees under 1%
Electricity, Pro 542	Your supplier	about £20	—
Insurance — added to cover you hold	Your insurer	about £2	—
Connectivity — site Wi-Fi through the included router	—	£0	—
Besides the rental		about £39	up to 1.6% + about 8p

Electricity is for the Pro 542 at 25p a unit; the Freezer 550 and the Ultra 1200 draw more, and the specification sheet gives each cabinet's monthly use. The £2 for insurance assumes the machine is added to a policy you already hold — insuring it on its own would be nearer £13. Card payments go through the payment processor the machines are built for: a £9 monthly gateway, then 0.6% + 3p a transaction on our agreement, plus the card schemes' own fees, under 1% of takings on our statements. Connectivity costs nothing on site Wi-Fi; without it, a 4G SIM is about £5–£10 a month pay-as-you-go, or £10 from the manufacturer.

ALSO INCLUDED

Care plan and back office

Care plan — free for the first 12 months, including one site visit a year, then £360 a year if you renew. Continuous monitoring of the machine, remote diagnosis, price and product changes you ask for, recognition training as you add lines, warranty claims handled with the factory, and support by email and WhatsApp.

Maimava back office — free for six months, then 1% of gross with a £5 monthly minimum. Sales to the item, costed against your own supplier invoices; VAT records, host statements and self-billed invoices; per-machine P&L and offline alerts. **Optional throughout** — the machine works without it.

ON VAT, AND ON WHAT HAPPENS NEXT

Every figure here excludes VAT, charged at the rate in force. If you are registered you reclaim it; if you are not, tell us and we will redo the sums showing what you would actually pay.

This is a price list, not an offer capable of acceptance — a machine goes in against a written quotation and our Equipment Supply and Hire Agreement, both of which you get in full before you commit to anything. Prices are subject to a site survey, availability and lead time.